





Anticipating the Top 2022 Risks in Politics & Policy

LIVING IN LIMBO... TOP 2022 RISKS

- Uncertainty, volatility & disruption are the new normal.
- ***** 2022 will neither be the best of times nor worst of times:
 - > COVID won't magically go away nor kill us all.
 - > The economy won't return 1970's stagflation nor the 1990's boom.
 - ➢ U.S.-China tension neither ends in WWIII nor in Chimerica 2.0.
- Reality will prove more nuanced & complicated. Leaders need to reassess approaches to risk analysis & preparation:
 - > Understand macro trends driving technology, geopolitics & culture.
 - Adapt strategies to survive / benefit from accelerating change.
 - Engage stakeholders proactively to maximize intelligence & alliances.

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Anticipating 2022 Risks in Politics & Policy

EXISTENTIAL RISKS

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- 2. COVID: The Fourth Wave
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- 4. Insurers: Extreme Weather Events
- 5. Multilateralism: Wars, Refugees, Economic Nationalism

ECONOMIC RISKS

- 6. Manufacturers (short-term): Shortages
- 7. Consumers: Inflation
- 8. Manufacturers (long-term): Supply Chain Headwinds Rising
- 9. Markets: Irrational Exuberance
- 10. Networks: Space, the Fragile Frontier



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POLITICAL RISKS

- 11. Biden: Perceived "Softness"
- 12. Democrats: Wave Election Likely
- 13. Senate GOP: Primary Failures
- 14. House GOP: An "Off-Year, Off-Year"
- 15. Voters: One Zillion Election Ads Coming
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BUSINESS RISKS

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- 19. Multinationals: U.S.-China Decoupling
- 20. CEOs: Political Homelessness
- 21. Brands: Employee Activism
- ** Recommendations for Leaders

EXISTENTIAL RISKS



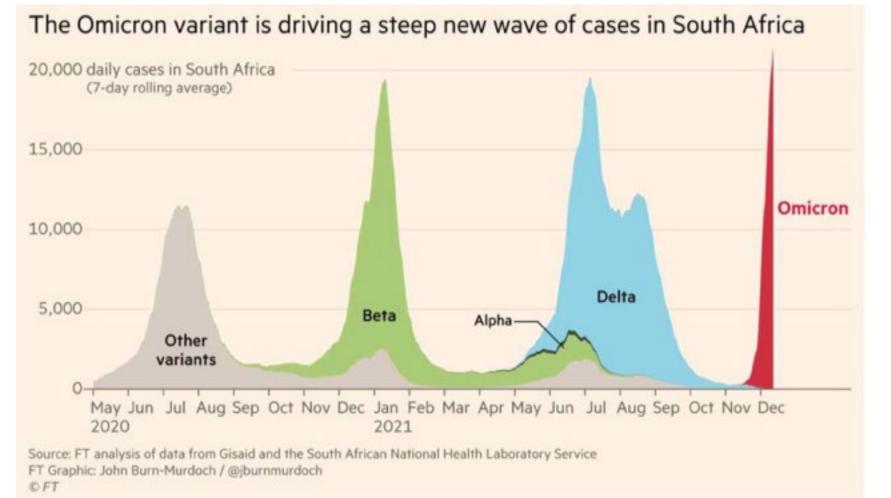
#1 RISK: EXTREME EXPECTATIONS OBSCURE COMMON GROUND

We Can't Solve Real Problems If We Can't Agree on What's Real... Hyper-partisans see what they *want* to be true vs what is.

Maximum Chaos		Return to Normalcy	
COVID	The Andromeda Strain		Magically Goes Away
ECONOMY	1970's Stagflation	→ ◆	– 1990's Boom
US-CHINA	World War III	→ YOU ARE ←	- Chimerica 2.0
POLITICS	New Rules After Every Election		Durable Majorities Bringing Certainty
BRANDS	Consumed by Culture Wars	→ +	Everyone Always Satisfied
MARKETS	1929	→	- 1999

#2. COVID: THE FOURTH WAVE

We Remain on "Pandemic Footing" vs an Endemic Disease





Too Few Vaccinated

- U.S. 61% fully-vaxed (not boosters)
- Globally 45% fully-vaxed

Virus Keeps Evolving

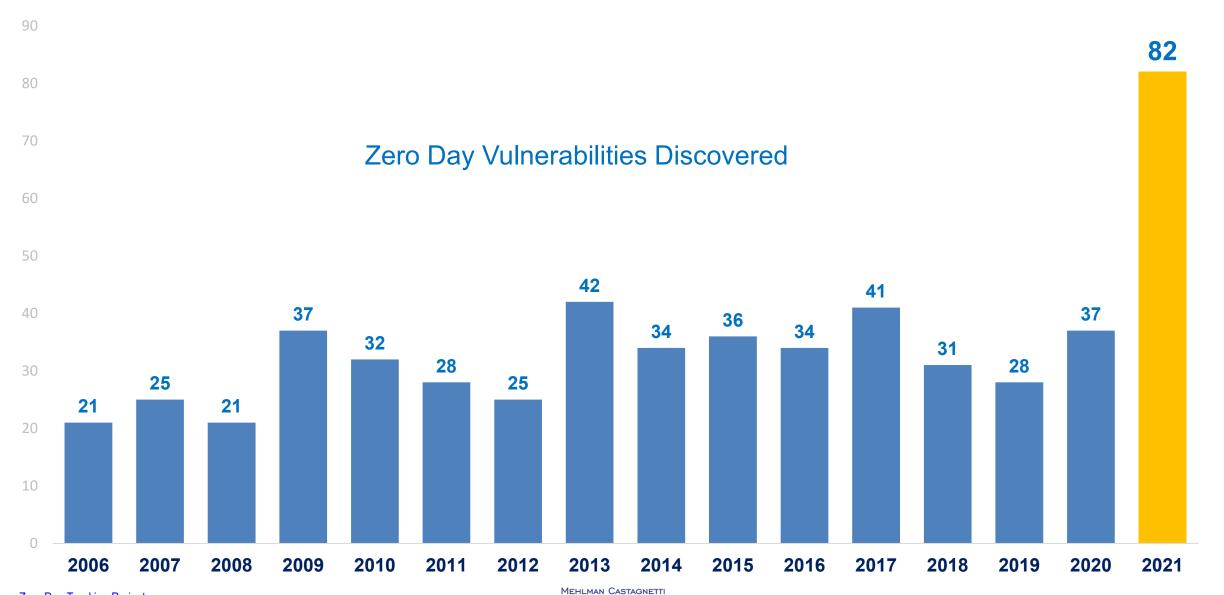
- WHO monitored >27 variants in 2021
- More coming in 2022 (& '23, '24...)

Unprepared for Endemic

- · Risks over-hyped
- Preventions under-embraced
- "Zero COVID" won't work forever
- "Independence Day" never coming

#3. INFRASTRUCTURE: CYBER INSECURITY

Accelerating Pace of Cyber Attacks Breaching Increasingly Sensitive Systems

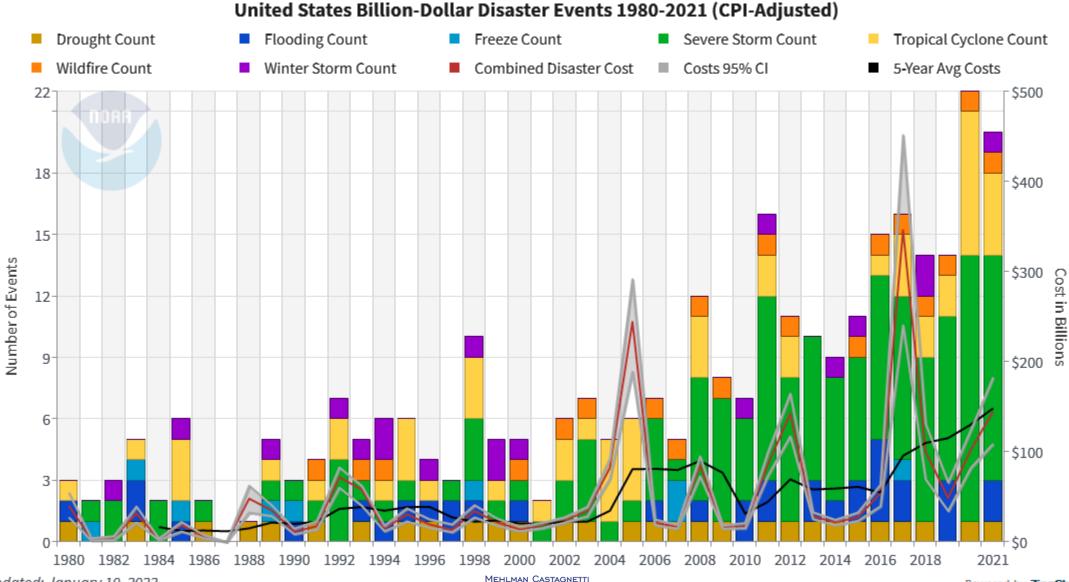


- ROSEN & THOMAS -

Source: Zero Day Tracking Project

#4. INSURERS: EXTREME WEATHER DISASTERS

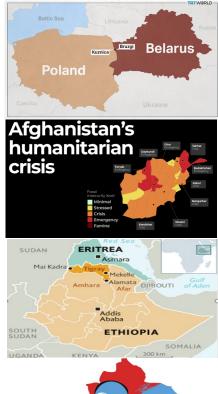
Disasters Increasing Costs, Challenging Supply Chains & Driving Policy



#5. MULTILATERALISM: WARS, REFUGEES, NATIONALISM

Will COVID, Energy & Supply Chain Crises Embolden Bullies?

REFUGEE / HUMAN RIGHTS CRISES





RISK OF WAR







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ECONOMIC NATIONALISM Data, Cyber, Privacy Laws •



ECONOMIC RISKS



#6. MANUFACTURERS (SHORT TERM): ONGOING SHORTAGES

Politics Prolonging Supply Chain Shortages



COVID

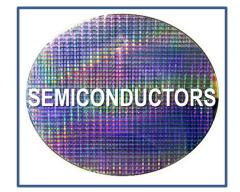
POLITICS

RESULT

Sickness & Shutdowns

Pandemic Partisanship

Workers underconcerned or over-reacting



Supply & demand shocks

New "Cold War" vs China

Decoupling & domestic manufacturing prioritized



Cold (shutdown) & Hot (recovery)

Decarbonization

Low fossil fuel inventories & investment

#7. CONSUMERS: INFLATION

Persistent Inflation Raising Multiple Public Policy Battles



Tighter monetary policy or prioritize jobs?



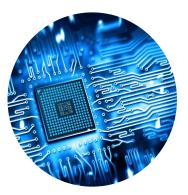
Tighter fiscal policy or prioritize domestic spending / defense?



Investigate big players or encourage productivity?



Subsidize fossil fuels and/or renewables?



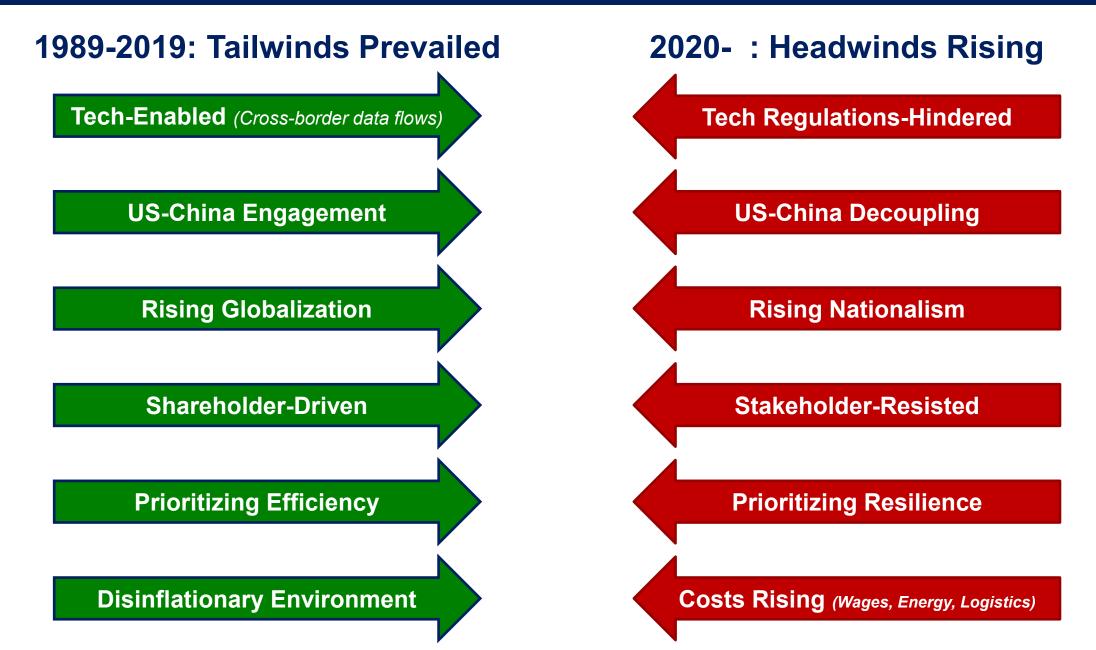
Leverage global supply chains or deny tech to adversaries?



Encourage union strikes or expand labor force?

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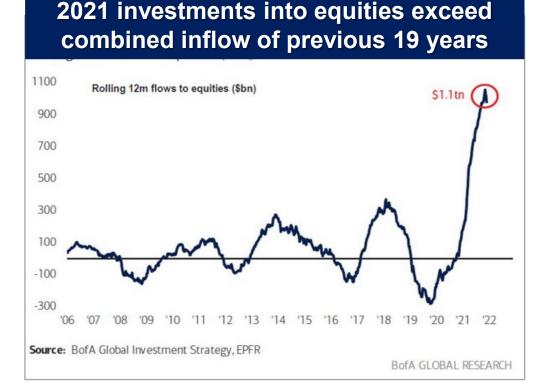
#8. MANUFACTURERS (LONGER-TERM): SUPPLY CHAIN HEADWINDS RISING



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#9. MARKETS: IRRATIONAL EXUBERANCE

What Happens When the Fed Starts Tightening?



S&P500 more concentrated in the 5 largest stocks now than ever



- 75% of companies going public in 2021 were unprofitable (up from 25% of IPOs in 1980)
 - Total cryptocurrency markets up >300% over 1 year (12/4/20-12/3/21)
 - Total U.S. household wealth up 19.6% (\$118.5T (Q2 '20) → \$141.7T (Q2 '21)
 - U.S. home prices up >20% (in 2021 vs. ~3.5% long-term avg./yr)

#10. NETWORKS: SPACE, THE FRAGILE FRONTIER

Odds of Incidents or Accidents Grow as Traffic Explodes (sometimes literally)

>7,500 ACTIVE SATELLITES IN LEO

Over 65,000 additional satellites planned by SpaceX, Amazon, OneWeb & StarNet/GW (China) over next 5 years

>8,800 TONS OF ORBITAL DEBRIS

Over 128,000,000 pieces of debris in LEO

Collisions likely to beget more collisions in a "cascade waterfall" threatening GPS, communications & weather systems, among others

ANTI-SATELLITE WEAPONS

To-date 4 countries displayed A-SAT capabilities: US, Russia, China, India

Russia's Nov. 2021 A-SAT test created 1,500 pieces of debris, threatening the International Space Station

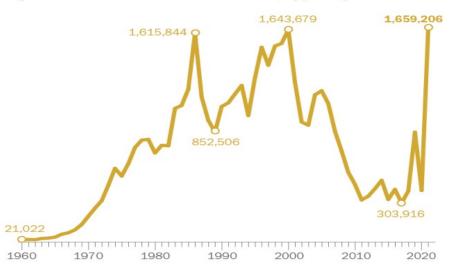
POLITICAL RISKS



#11. BIDEN: PERCEIVED "SOFTNESS"

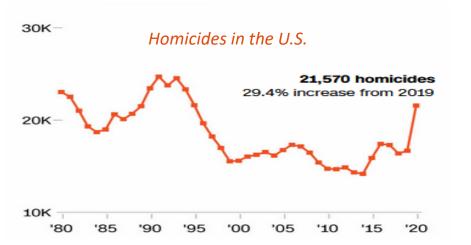
Soft on the Border

Migrant encounters at U.S.-Mexico border, by fiscal year



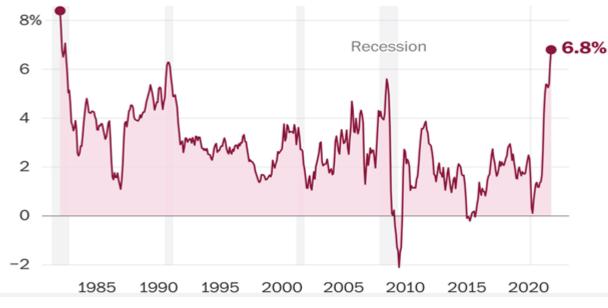
Source: Pew. Nov. 2021

Soft on Crime



Soft on Inflation

U.S. consumer price index, change from a year earlier



Soft on Foreign Policy

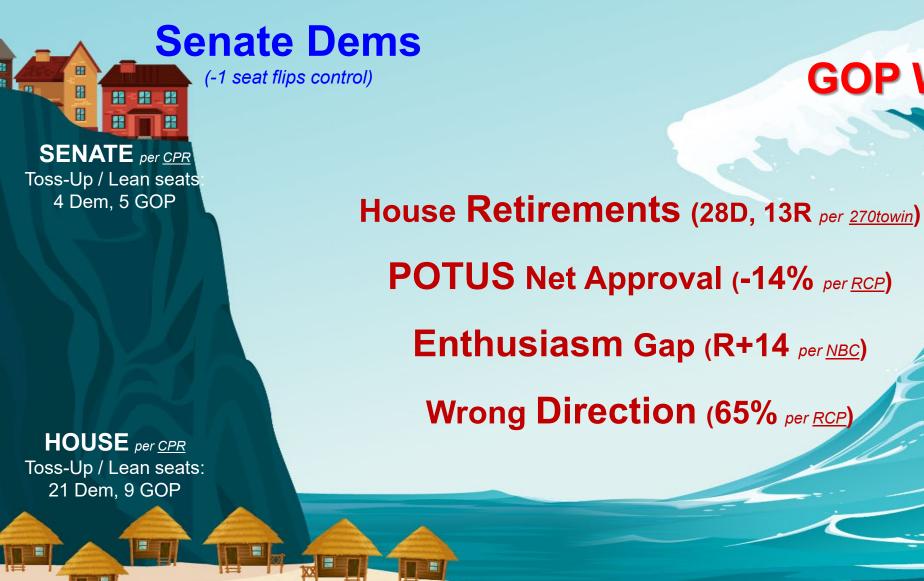






#12. DEMOCRATS: GOP WAVE ELECTION LOOKING LIKELY

GOP WAVE



House Dems

(-5 seats flips control)

Polls as of 1/24/22

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#13. SENATE GOP: AVOIDING PRIMARY FAILURES

2022: "Secure the Senate" or "Stop the Steal"?

Weak Candidates Lose Winnable Races, Even in Red States



Will Top-Tier Candidates Pass...



... or will Fealty > Electability?



#14. HOUSE GOP: AVOIDING AN "OFF-YEAR, OFF-YEAR"

Cautionary Lessons from Potentially-Parallel Prior Years

1998



2002

To Support a Wartime Leader



2018

To Protect Health Care



Because Other Guys Worse





To Rally vs External Threats



It's a Referendum on Trump





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#15. VOTERS: ONE ZILLION ATTACK ADS



2022 Will Be the Most Expensive Midterms in U.S. History, Historic Volume of TV, Print & Digital Ads

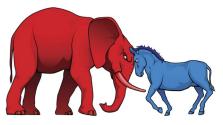


GOP 2022 Election Themes

- **Biden "Mismanagement":**
 - Economy: Inflation & Debt
 - Domestic failures: The Border & Crime
 - COVID: Intrusive mandates
 - Generational Foreign failures: Afghanistan, Russia, China

Too Much Political Correctness (WokeLash):

- Education / Schools
- Media
- Workplace (mandates)



DEM 2022 Election Themes

□ Republicans "Too Dangerous":

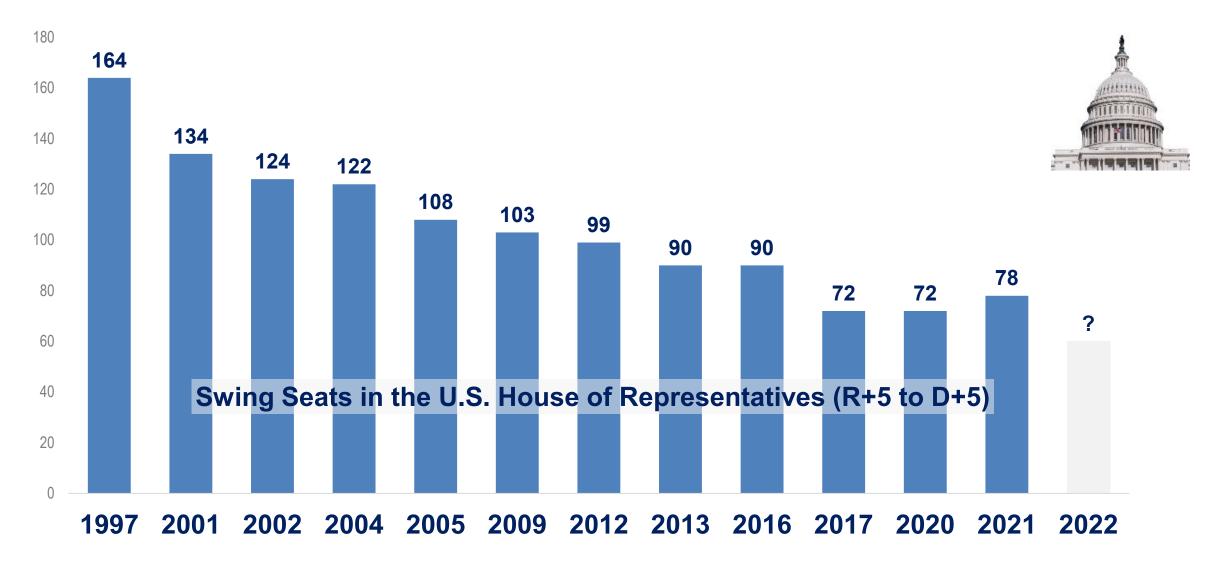
- GOP ending Right to Abortion?
- □ Anti-civil rights (voting & immigration)
- Anti-vax, gun control, climate
- □ Republicans = Trump = Jan. 6th

□ Democrats are Succeeding:

- □ "Morning in America" economy
- □ Winning COVID war
- Rebuilding better (infrastructure, green, safety nets)

#16. MODERATES: SWING SEATS DISAPPEARING

Redistricting Killing Competitive Seats, Intensifies Partisanship



#17. INCUMBENTS: RESTLESS ELECTORATE VOTING FOR CHANGE

Change in Control of House, Senate and/or WH Is New Norm







You are

here

BUSINESS RISKS



#18. BUSINESS: BUREAUCRACY RISING

Activist Government Is Back ("Phone & Pen" 2.0)



REGULATION









ENFORCEMENT



SEPA United States Environmental Protection Agency

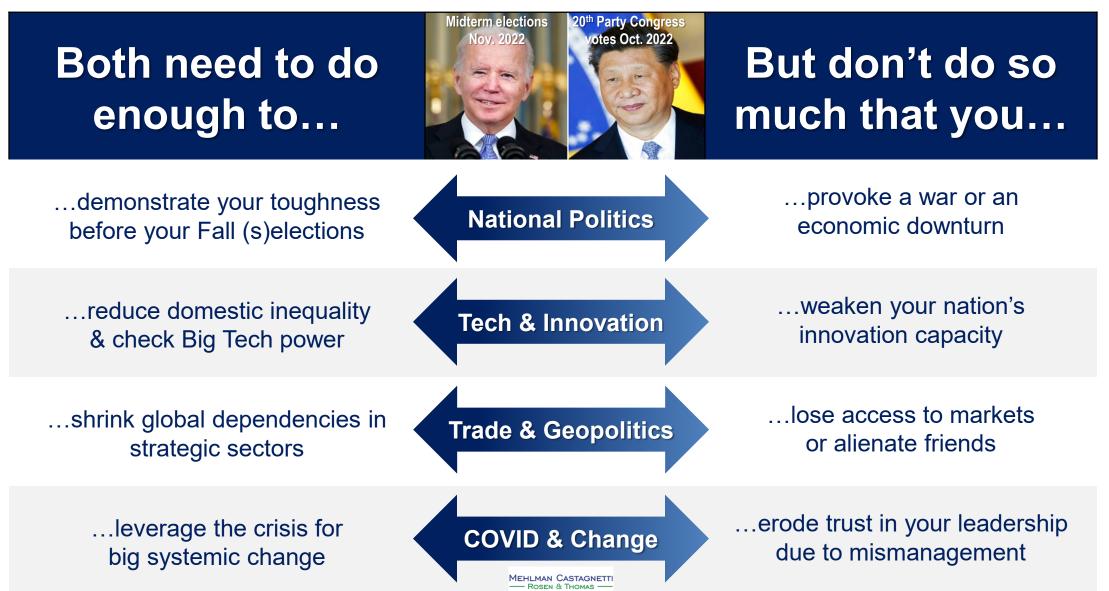




#19. MULTINATIONALS: U.S.-CHINA DECOUPLING

Both Leaders Will Balance Assertiveness & Accommodation

(Businesses should plan for neither détente nor war but steady decoupling with tightening restrictions)



#20. CEOs: POLITICAL HOMELESSNESS

Republican Criticisms

Too "Woke"



Bipartisan Criticisms

Too Cozy with China



Abusing Market Power



Democratic Criticisms

Excessive CEO Comp



Share Buybacks



Too Paternalistic



#21. BRANDS: EMPLOYEE ACTIVISM

Employees Will Demand Action in 2022... But on What Issues?

KNOWN KNOWN RISKS

(on the calendar)

- 1. Beijing Olympics (Feb)
- 2. Mask / Vax mandates (Now)
- 3. Abortion decision (June/July)
- 4. Qatar World Cup (Nov)
- 5. Election disputes (Primaries, Nov)



KNOWN UNKNOWN RISKS

(always occur, don't know when)

- 1. Mass / school shootings
- 2. Police violence on video
- 3. Disputed judicial verdicts
- 4. Voting rights laws (in states or U.S. Senate)
- 5. Disfavored clients

INTERNAL ONLY March 23, 2021

☆ Want to Join this letter? <u>USE THIS LINK</u> ☆ Open Letter on Climate Action at McKinsey

We, the undersigned, are ready for McKinsey to fully embrace its purpose "to help create positive, enduring change in the world" through climate action. The climate crisis is the defining issue of our generation. Our positive impact in other realms will mean nothing if we do not act as our clients after the earth irrevocably. Our values mandate that we 'help our clients make distinctive, lasting, and substantial improvements in their performance, 'a call that encourages us to look at our clients' most significant impacts to society as well as that impact's sustainability. Such a calling can only be accomplished by helping our clients shift to a more sustainable trajectory that preserves our planet, our clients' businesses, and our shared legacy.¹

We must be honest that there is significant risk to McKinsey and our values from pursuing the current course. Our inaction on (or perhaps assistance with) client emissions poses serious risk to our reputation, our client relationships, and our ability to "to build a great firm that attracts, develops, excites, and retains exceptional people." Our clients, firm members, and prospective hires all want to believe that we act on principle, and we need to cultivate their frust.

UNKNOWN UNKNOWN RISKS

(may happen or may not)

- 1. Rogue executive misdeeds
- 2. Client corruption or scandal
- 3. Divestment campaigns
- 4. New flexibility/WFH demands?
- 5. Ill-advised comment (Dimon; Dalio)



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Volatility & Disruption are the New Normal

Macro trends are reshaping your industry. Reforms will disrupt your business.

#1. UNDERSTAND

How are you tracking tech, geopolitics & cultural trends?

How are broader changes impacting you, competitors & your markets?

#2. ADAPT

What are your digital, global & ESG strategies?

How do you assess political risk, plan for contingencies & pressure-test your plans?

#3. ENGAGE

Do you hear from a broad range of sources or echo chamber?

Which stakeholders will have your back when you need allies?

Are you at the table with policymakers (or on the menu)?

To join our list for future reports: bruce@mc-dc.com

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